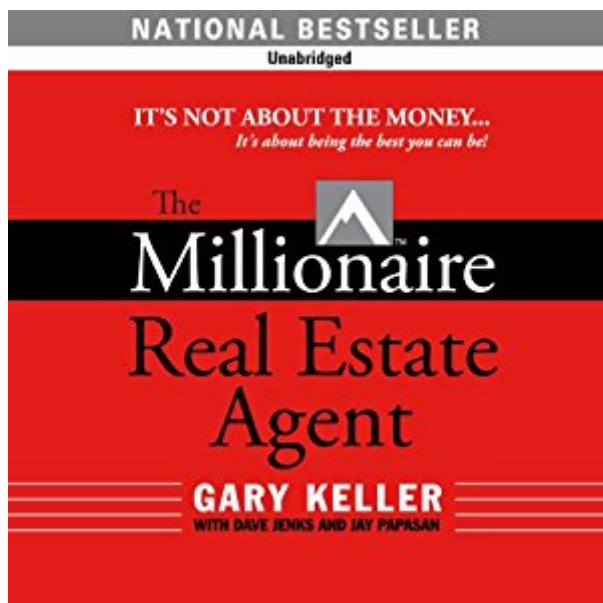


The book was found

The Millionaire Real Estate Agent



Synopsis

Take your real estate career to the highest level! "Whether you are just getting started or a veteran in the business, The Millionaire Real Estate Agent is the step-by-step handbook for seeking excellence in your profession and in your life." --Mark Victor Hansen, cocreator, #1 New York Times bestselling series Chicken Soup for the Soul "This book presents a new paradigm for real estate and should be required reading for real estate professionals everywhere."--Robert T. Kiyosaki, New York Times bestselling author of Rich Dad, Poor Dad The Millionaire Real Estate Agent explains: Three concepts that drive production Economic, organizational, and lead generation models that are the foundations of any high-achiever's business How to "Earn a Million," "Net a Million," and "Receive a Million" in annual income --This text refers to the Paperback edition.

Book Information

Audible Audio Edition

Listening Length: 11 hours 4 minutes

Program Type: Audiobook

Version: Unabridged

Publisher: Rellek Publishing Partners, Ltd.

Audible.com Release Date: November 6, 2007

Language: English

ASIN: B000YHH1SI

Best Sellers Rank: #6 in Books > Business & Money > Real Estate #102 in Books >

Audible Audiobooks > Business & Investing

Customer Reviews

I've read the book twice, once before I committed full time to real estate & a second at the beginning of my second year. Its a constant source for reference & the foundation that we've built our real estate business (Topmark Realty). It's also a common source we site for coaching material to help team member and outside agents move their business from "hobby" to a "business".

Brilliant new book for investors and of value Investing! Gary Keller provides clear, brief but comprehensive information about how to succeed in this tough business. This book makes everyone believe that everyone can actually become a Millionaire Real Estate Investor! After reading this book you'll start thinking like the book's author and I am believe this book really will be a Million Dollar Decision for you. I'm fascinated by how much you can change by reading a single book. "To have a

better chance of hitting the target, aim high! "Absolutely indispensable! Buy Books and seminars!

Gary and Dave have captured specific action focused steps to help any motivated agent achieve success. The details of the how are unimportant - true agents will get that information in their offices or at local training, but this book focuses on the big why's and the major steps to take to move forward. Gary is currently on tour in the US promoting the book. Don't miss it. ...

I started reading not knowing what to expect. I am new to the industry and the broker I am working for follows the Kellar-Williams philosophy to a T. I love the corporate structure and the progression that one can follow in this book. It is a fast, easy read and most helpful. While I have plenty of years in sales, for fortune 100 pharmaceutical companies and major universities, I can see how this would be a new venture for me. As a beginner, I feel it is a great way to be introduced to the field of Real Estate. I highly recommend it, especially to those who have been in sales in another field.

Get it. Now. It's a national best seller for a reason. Applicable techniques to apply to your business today. Full of good info.

A great read for starting your real estate business (or any business) and provides the tools and techniques to grow it to a million dollar business. It is a little lacking on how to start with very little or no capital. But that can be done with a little ingenuity.

I read "The One Thing" by Gary first, and found it to be a great book. Gary referenced this book in my reading, and I read this book in 3 days! It has motivated me to quit my sales job working for someone else with a ceiling, and go into real estate to manage my own destiny! Thanks for a great read Gary!

As somebody preparing to enter the real estate industry, I picked up this book for pointers to get started. It not only met my expectations, it exceeded them. Written by the co-founder of a very successful real estate company, Keller has great insights into what it takes to be successful at selling real estate. It's not so much about making a million dollars selling real estate, though it definitely makes for a catchy title, as it is about becoming the best real estate agent you can be.

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